

6/12/2023

2024 MUSTANG PRICE LIST (PRICE LEVEL CODE 435)

PROPRIETARY

MODEL	SERIES CODE	BASE VEHICLE PRICE	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
EcoBoost	P8T	EcoBoost Fastback (100A)	\$ 29,683	\$ 30,920
	P8U	EcoBoost Convertible (101A)	37,459	39,020
EcoBoost Premium	P8T	EcoBoost Fastback - Premium (200A)	34,623	36,445
	P8U	EcoBoost Convertible - Premium (200A)	39,848	41,945
GT	P8C	GT Fastback (300A)	39,420	41,495
GT Premium	P8C	GT Fastback - Premium (400A)	43,714	46,015
	P8F	GT Convertible - Premium (400A)	48,939	51,515
Dark Horse	P8R	Dark Horse (600A)	55,071	57,970
ALL MODELS	—	Destination and Delivery	1,595	1,595

TRIM SERIES	PKG. CODE	PREFERRED EQUIPMENT PACKAGES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
EcoBoost	100A	Equipment Group 100A	N/C	N/C
EcoBoost Fastback	101A	Equipment Group 101A (with P8T)	\$ 2,444	\$ 2,600
EcoBoost Convertible	101A	Equipment Group 101A (with P8U)	N/C	N/C
EcoBoost Premium	200A	Equipment Group 200A	N/C	N/C
	201A	Equipment Group 201A	2,820	3,000
GT	300A	Equipment Group 300A	N/C	N/C
	301A	Equipment Group 301A	1,880	2,000
GT Premium	400A	Equipment Group 400A	N/C	N/C
	401A	Equipment Group 401A	2,726	2,900
Dark Horse	600A	Equipment Group 600A	N/C	N/C
	700A	Equipment Group 700A	3,755	3,995

	OPTION CODE	POWERTRAINS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
ENGINE	L59	Gas Guzzler Tax (600A,700A) (with Manual Trans 44E only)	\$ 1,300	\$ 1,300
		Gas Guzzler Tax (600A,700A) (with Auto Trans 44U only)	1,000	1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Manual Trans 44X only)	1,000	1,000
		Gas Guzzler Tax (300A, 301A, 400A, 401A) (with Auto Trans 44U only)	0	0
TRANSMISSION	44U	10-Speed SelectShift Automatic Transmission GT	1,499	1,595
AXLE	45D	3.55 Limited-slip Rear Axle (Requires Automatic Trans (44U) (Equip Group 300A, 301A, 400A, 401A)	935	995
		3.55 Limited-slip Rear Axle (Requires Automatic Trans (44X) (Equip Group 300A, 301A, 400A, 401A)	N/C	N/C

MODEL	OPTION CODE	TIRES	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
All EcoBoost	64P	19 inch X 10.5 inch (F)/19 inch X 11 inch (R) Carbon Fiber Wheels (Equip Group 600A, 700A)	\$ 8,455	\$ 8,995
All GT	644	19 inch Luster Nickel-painted Forged Aluminum Wheels (Equip Group 300A,301A,400A,401A)	799	850
EcoBoost & GT Premiums	64M	20 inch Premium-painted Aluminum Wheels (Equip Group 200A,201A,400A,401A)	1,269	1,350
	642	19 inch x 8.5 inch Premier Polished Aluminum Wheel (Equip Group 100A, 101A, 200A,201A,300A, 301A, 400A,401A)	841	895

MODEL	TRIM TYPE	SEATS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
GT & Dark Horse	21N	RECARO® Micro/Suede Sport Seats (Equip Group 600A, 700A)	\$ 1,551	\$ 1,650
EcoBoost & GT Premium Fastbacks	21N	RECARO® Leather-trimmed Sport Seats (Equip Group 200A,201A,400A,401A)	1,551	1,650

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	50C	Ford Co-Pilot360™ Assist+ (Equip Group 200A, 400A Automatic)	\$ 1,217	\$ 1,295
	59A	Ford Co-Pilot360™ Assist+ (Equip Group 400A Manual)	1,029	1,095
		Seat Belt – Red (Equip Group 100A, 101A, 200A, 201A, 300A, 301A, 400A, 401A) (Requires 67J or 67B)	277	295

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	OPTION CODE	OTHER OPTIONS (continued)	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	67B	2.3L High Performance Package (Equip Group 100A,101A,200A,201A)	\$ 3,267	\$ 3,475
	19W	Active Valve Performance Exhaust (Equip Group 101A,200A,201A)	1,152	1,225
	19X	Active Valve Performance Exhaust (Equip Group 300A,301A,400A,401A)	1,152	1,225
	60G	Mustang Nite Pony Package (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	1,123	1,195
		Mustang Nite Pony Package (Equip Group 400A,401A) (with 67J)	1,029	1,095
	63V	19 Brembo Brake System w/ Performance Linings (Equip Group 300A, 301A, 400A, 401A)	1,593	1,695
	41H	Engine Block Heater (Equip Group 100A, 101A,200A,201A,300A,301A,400A,401A)	94	100
	97B	Security Package (Equip Group 600A)	470	500
	67J	GT Performance Package (Equip Group 300A,301A,400A,401A)	4,695	4,995
	54C	Dark Horse Appearance Package (Equip Group 700A)	1,410	1,500
	47W	Custom Hood and Accent Painted Stripe (Equip Group 600A, 700A)	5,165	5,495
	67P	Dark Horse Handling Package (Equip Group 600A,700A)	4,695	4,995
	60L	Bronze Appearance Package (Equip Group 201A, 400A, 401A)	935	995
	96D	MagneRide Dampening System (Equip Group 200A, 201A,400A,401A)	1,645	1,750
	51W	Mini Spare Wheel and Tire (Equip Group 100A,101A,200A,201A)	390	415
	47B	Over-the-Top Racing Stripe (Equip Group 100A,101A,200A,201A)	447	475
	47K	Over-the-Top Racing Stripe (Equip Group 300A,301A,400A,401A)	447	475
	12B	Premium Floor Liners Front and Rear (with Carpet Mats) (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)	188	200
	12C	Premium Floor Liners Front and Rear (without Carpet Mats) (Equip Group 100A,101A,200A,300A,301A,400A)	159	170
	PD4	Rapid Red Metallic Tinted Clearcoat Paint	465	495
	18F	Red Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A)	465	495
		Red Painted w/ White Logo Brake Calipers (w/ 63V)	N/C	N/C
	18W	Grabber Blue Painted w/ White Logo Brake Calipers (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)	465	495
	13A	Spoiler Delete (Req Nite Pony 60G)	N/C	N/C
	605	Wheel & Stripe Package (Equip Group 100A,101A,200A,201A)	841	895

	OPTION CODE	LIMITED PRODUCTION OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	153	Front License Plate Bracket	N/C	N/C

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AVAILABLE ON ALL MODELS UNLESS OTHERWISE NOTED	A6ZAD	Cargo Area Protector (Equip Group 100A,101A,200A,201A,300A,301A,400A,401A, 600A, 700A)	\$ 123	\$ 130
	BD9AB	Cargo Net Kit	65	70
	FHBAC	Cargo Organizer - Large	99	105
	FHBAD	Cargo Organizer - Standard	85	90
	FHLAH	Storage - Cooler Bag	38	40
	AHQAB	First Aid Kit	47	50
	AHMAB	Roadside Assistance Kit	65	70
	BHQAG	Full Indoor Veh Cvr-Gray w/Blk	452	480
	FIPAK	Full Outdoor Veh Cvr-Blue	564	600
	BHQAE	Full Indoor Veh Cvr-Red w/Wht	564	600
	BHQAK	Full Indoor Veh Cvr-Bronze	452	480
	BHQAD	Full Indoor Veh Cvr-Feature	564	600
	FIPAH	Full Outdoor VehCvr-Blk w/Gray	564	600
	BHQAM	Full Indoor VehCvr-Appearance	452	480